

My Profile

In 2007 I studied my Real Estate papers through the Open Polytechnic of New Zealand.

During this time the Real Estate industry was under-going huge changes.

The following year the government introduced the Real Estate Agents Authority 2008.

This has created transparency in the industry and has proved to be advantageous to prospective Vendors and Purchaser's.

With an opportunity in 2012 to further my already extensive knowledge and experience of marketing and selling property, I studied further papers including the Resource Management Act and Risk Management papers to gain my NZQA qualification in Real Estate – Level 4.

So, with six papers already into my Branch Manager's license and a minimum of twenty hours training each year by law, this keeps me in touch with the present legislation in Real Estate.



**THINKING OF SELLING
YOUR HOME?**

DIANNE OGILVIE

TOP 20% Properties in NZ - May 2017.
Million Dollar Club

Licensed Real Estate Salesperson

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 **Professionals**
Patrick & Scott Ltd



My Family

My siblings and I were raised in Palmerston North and educated at Freyberg High School and PNBHS.

I am the proud mother of four adult children and seven gorgeous grandchildren.

They are all doing very well academically and in their chosen sports. We are both very proud of them.

I have travelled extensively. Some of the countries I have visited are the United Kingdom, Scandinavia, Europe, the United Arab Emirates, South Korea, Canada, the United States, Australia and of course throughout New Zealand.

We moved to Central Hawkes Bay in December 2014. I know this area very well. When I was growing up my parents visited family in Waipawa, Hastings and Napier.

Our son and his partner and their children live in here so we see more of them now.

Four of our grandchildren live overseas. Two in Dubai, UAE and the other 2 live in Cairns, Queensland, Australia.

Sport was a big thing while I was growing up. I played netball and umpired netball in my 30's. Now I am very happy to watch others! I enjoy watching contact sport.

My husband Grant works for me as my PA in administration and erecting signage as well as we have a part time receptionist.

Grant is an ex Pipe Major in the Manawatu Scottish Pipe-band and past Band Manager. He tutors the bagpipes. One of Grant's ex pupils rose to be the Pipe Major to the Queens Own Highlander's and was awarded the MBE and British Empire Medal. Bruce Hitchings was the principal tutor at the Edinburgh School of piping at Edinburgh Castle.

While I find watching a good movie is relaxing, gardening is too. I like to scrape wallpaper off walls, sand, clean and consider I am reasonable good at the end of a paint brush!

Should you need any advice I am happy to pass my knowledge on to you.

Entertaining and my love of music, camping and even fishing really appeals to me. I love the outdoors.



Why you should choose me to represent you?

My knowledge and experience - Ethics and Proven results!

I have the expertise to show you how to present your property for sale in order to receive a premium price.

My promise to you is that I will not undersell your property – List with me, I will obtain the best possible price for you.

Testimonials

I would recommend Dianne to anyone wishing to sell their home. I have found Dianne to be very honest and upfront with feedback from her open homes.

When I received an offer on my home Dianne came to my house straight away and everything went smoothly. As I had never sold a property before, Dianne advised me on getting the right price for my home.

Sam Maxwell - 22 Rosedale Crescent, Cloverlea, Palmerston North.

Dianne was the Sole Agent during the recent advertising of my home for sale. During this period I received more time and attention than with my several past experiences involving real estate personnel. There was at no point any delay in dealing with questions asked or requests made. Dianne's wholehearted support during this entire procedure is acknowledged and appreciated.

Paddy Bailey - 9 Busby Place, Riverdale, Palmerston North.

Thank you so much for all you have done for us over the past little while searching for a suitable property. I hope you don't mind if we recommend you to others who are looking at buying and selling in the future.

Don and Michelle Copeman.- 10 Woburn Place, Takaro, Palmerston North.

When selling our late mothers house, Dianne worked hard to provide an efficient and accurate appraisal and marketing strategy.

She communicates well and her feedback was thorough and regular. Her open homes were always run professionally and she was willing to go the extra mile to meet the needs of my family. She was all times respectful and professional and we appreciated her honesty and attention to detail.

We would thoroughly recommend Dianne to anyone who seeks an agent who prides herself on her market knowledge, work ethic and top-quality marketing strategy and persistence in attaining a successful outcome.



Elaine McKenzie and Ken Yeoman - 119 Featherston Street, Takaro, Palmerston North.

We listed our property with Dianne Ogilvie for her to market and sell. Her initial appraisal and marketing proposal was of a very high standard. This contained all the relevant information required for the sale of our property. Right from the outset we found Dianne to be very professional and pro-active. Throughout the selling process she kept us well informed of progress with regular updates from prospective buyers. Dianne has a very pleasant manner and we would recommend her to anyone who wants to buy / sell a property.

Allison & Lyall Pritchard - 20 Drury Street, Cloverlea, Palmerston North

My partner and I listed our property with Dianne Ogilvie as Sole Agency for ninety days.

We felt Dianne was very professional in all respects. We took Dianne's advice to have our property assessed by Quotable Valuation and received a premium price for our property.

We would have no hesitation in recommending Dianne to our friends and family. Thank you very much Dianne.

(My clients do not wish their name to be published)

Recently I was looking to purchase a house in Waipukurau and although I didn't end up finding one that suited my purpose with the Professional listings, I was so very happy with the prompt and efficient treatment I received.

When I needed to inspect a house I already viewed, was absolutely no trouble. Dianne was very happy to assist me with all my enquiries and was a tremendous help to me in my search for what I required. Thank you for all your invaluable help.

Lynda Fouhy, Waipukurau

I engaged Dianne Ogilvie from Professionals to market my property at 9 Freyberg Terrace, Waipukurau in February this year after having a general listing with two other Real Estate Agencies in town. Within one month of listing my property, Dianne brought me an offer. That day it was under contract. I was constantly updated with progress from start to finish and would recommend Dianne to any-one wanting the same attention she gave me.

Betty Barnes, Taupo

If you are looking for an energetic and involved person to market and sell your home I highly recommend DIANNE OGILVIE. We initially chose Dianne to be our sole agent when we were impressed with her enthusiasm and her direct and honest manner. We were not disappointed- we felt that we had a partner in the stressful anxious business of preparing and then selling our house. Communication was impeccable – we were kept in the loop every step of the way. Reports were sent to us weekly, comments both negative and positive were conveyed to us. In conclusion- Dianne, whilst new to Central Hawkes Bay has





set very high standards within the Real Estate community and we wish her the best for the future.

Jeannine & David Riordean, Christchurch

Dianne has been an exceptionally good Real Estate Agent. My home was listed with Professionals in 2015 and sold in early 2016. During the time of my listing I found her open communication style a delight and I am thankful that she has presented multiple offers to me. Dianne and the Professionals team were significantly better than the other Real Estate Agents in the sale of my home. I have enjoyed the experience with Professionals all the way through and I would strongly recommend Dianne Ogilvie as an Agent for the marketing and the sale of your property.

Antony Ashcroft 5 Mackie Street, Waipukurau

Thank you very much Dianne. It's the best outcome I could've asked for.
All the best!

Jaime Carter 78e White Road

Further to my Testimonials I have listed and sold properties in Otane, Waipawa, Waipukurau and Takapau. My greatest accolade was the sale of the old Waipukurau Hospital by Auction in 2015.

MY ACHIEVEMENTS

3rd Place First Half Year 2014/2015 Gross Commission - Company Meeting Mid-year 2015

September 2015

20th = Number of Sales

34th = Exclusive Listings Sold

39th = Gross Commission for the Month

February 2016





Top 50 Monthly Honours Report number of unconditional Sales for the month

42nd = Placement from within all Professionals offices throughout New Zealand

3rd Place 2015/2016 - Sole Agency Listings - Company Meeting April 2016

Certificate of Achievement awarded by Professionals Real Estate Group to Dianne Ogilvie for Millionaires Club by CEO Mike Henderson May 2016

Waipukurau for 2nd – Top 5 Offices – Earnings per Salesperson May 2016

Certificate of Achievement awarded by Professionals Real Estate Group to Patrick and Scott Limited – Waipukurau 5th Equal – Top 5 Offices – Number of Sales per Salesperson May 2016

Certificate of Achievement awarded by Professionals Real Estate Group to Patrick and Scott Limited

1st half of 2016/17 Year unit sales 2nd place in the company

1st half of 2016/17 Year gross commission 2nd place in the company

January 2017

Certificate of Achievement awarded by Professionals Real Estate Group to Dianne Ogilvie for 4th equal top Lister throughout New Zealand by CEO Mike Henderson January 2017

2016/2017 Sole Agency Listings 2nd Place

May 2017 Certificate in Recognition of outstanding Achievement awarded by Professionals Group for Top 20% Properties

